

Message Text

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ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 DODE-00 NSAE-00

USIA-15 TRSE-00 SOE-01 DOE-12 CIAE-00 /049 W

-----125424 221442Z /43

R 221413Z DEC 77

FM AMCONSUL MUNICH

TO SECSTATE WASHDC 9613

INFO AMEMBASSY BONN

AMCONSUL AMSTERDAM

UNCLAS MUNICH 04381

E.O. 11652: NA

TAGS: ESTC, GW, NL

SUBJECT: TECHNITRON/INFODES SUIT

REF: (A) OEA/CD CASE 3-214; (B) MUNICH 04059 AND PREVIOUS;
(C) STATE 300426

1. NORBERT WILL, MUNICH MANAGER, TECHNITRON GMBH, WAS
INTERVIEWED BY EDO ON DECEMBER 22, 1977.
QUESTIONS PUT IN REF (C) WERE DISCUSSED WITH HIM.

2. DISC MEMORY SYSTEM WAS NOT REPEAT NOT IN TECHNITRON'S
POSSESSION AT TIME ORIGINAL BUSINESS CONTACT MADE BY
INFODES. FOLLOWING INFODES' FIRST INQUIRY, TECHNITRON
MUNICH DISCUSSED PROPOSITION DIRECTLY WITH DIVA, NEW YORK,
AND TOLD TECHNITRON U.S.A. TO INQUIRE AS TO PROBABLE
EXPORT LICENSE REQUIREMENTS. AT THIS POINT, TECHNITRON
MUNICH WAS UNDER IMPRESSION GOODS WERE DESTINED TO GERMAN
REPEAT GERMAN CUSTOMER OF INFODES. WHEN MUNICH OFFICE
LEARNED OF TRUE FINAL END USER, IT ASKED DIVA WHETHER
EXPORT LICENSE APPLICATION WOULD SUCCEED. TECHNITRON WAS
REPORTEDLY TOLD BY GEORGE BECKER OF DIVA THAT THERE WAS
QUOTE NO CHANCE AT THE MOMENT UNQUOTE.

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3. TECHNITRON DECIDED NOT TO GO THROUGH WITH DEAL FOR
SEVERAL REASONS:

(A) ORIGINALLY, INFODES TOLD TECHNITRON END USER WAS

- GERMAN;

(B) INFODES THEN TOLD TECHNITRON ORALLY THAT END USER WAS

- TOGLIATTI AUTOMOBILE PLANT IN RUSSIA;

(C) LETTER OF CREDIT ARRIVED FROM AMSTERDAM STATING GOODS

- WERE TO BE AIRFREIGHTED TO MOSCOW WITH END USER GIVEN
- AS ELECTROTECHORG.

4. INASMUCH AS TECHNITRON WAS NEVER ABLE TO LEARN, TO ITS SATISFACTION, WHO THE ACTUAL END USER WAS, IT DECLINED TO

COMPLETE THE DEAL. TECHNITRON IS AWARE THAT EXPORT LICENSE FOR PART OF THIS ORDER WAS ISSUED TO DIVA ON SEPTEMBER 29, 1977, WITH END USER UNIVERSITY OF MOSCOW.

5. AS GOODS NEVER WOULD HAVE ENTERED GERMANY HAD TERMS OF LETTER OF CREDIT BEEN MET, NO ACTION WAS TAKEN TO SECURE REEXPORT PERMIT FROM FEDERAL REPUBLIC OF GERMANY.

6. POST AGREES INFORMATION FURNISHED COURT IN OCTOBER LETTER SUFFICIENT FOR TIME BEING. HOWEVER, SUGGEST USDOC/ JUSTICE WILL WISH TO BE PREPARED TO SUPPLY FURTHER INFORMATION SHOULD COURT SO REQUEST.

7. LETTER FROM INFODES TO EDO BEING FORWARDED UNDER COVER OF AIRGRAM DECEMBER 22, 1977. WOULD APPRECIATE USDOC COMMENTS, IF ANY, ON POINTS MADE BY INFODES. BETTS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: LITIGATION, STRATEGIC TRADE CONTROLS, INVESTIGATIONS
Control Number: n/a
Copy: SINGLE
Sent Date: 22-Dec-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MUNICH04381
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770477-1165
Format: TEL
From: MUNICH
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19771226/aaaaavxk.tel
Line Count: 83
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: b21349fe-c188-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 MUNICH 4059, 77 STATE 300426
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 24-Mar-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 146947
Secure: OPEN
Status: NATIVE
Subject: TECHNITRON/INFODES SUIT
TAGS: ESTC, GE, NL, TECHNITRON GMBH, (WILL, NORBERT)
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/b21349fe-c188-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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